



BILFINGER

Press release

November 8, 2017

Bilfinger the prime-choice international service partner for Siegfried AG

- **Successful partnership in Switzerland setting standards for further outsourcing projects in Europe**
- **Bilfinger accompanying the Swiss pharmaceutical producer on its internationalization strategy**
- **Contract value to be increased by around €100 million / further sites planned**

“We are very pleased about the expansion of our partnership with Siegfried AG. Bilfinger has helped the company at its Swiss headquarters to improve plant availability while at the same time reducing maintenance costs and thus enhancing efficiency. For this reason, Siegfried is continuing to rely on Bilfinger as a service partner in the implementation of its growth strategy. This trust is an incentive for us to live up to our customer’s expectations in every respect,” says Tom Blades, CEO of Bilfinger SE.

The expansion of the partnership will include sites in Germany, France and Switzerland. In January of this year, the existing maintenance contract for the production plants in Minden in the German state of North Rhine-Westphalia was extended to include the organization of engineering and technical activities. This was joined on May 1 by maintenance, engineering and supply system operation as well as material and supplier management at the French plant in Saint-Vulbas. On September 1, the same activities were assigned to Bilfinger at the Siegfried’s Swiss plant in Evionnaz. The processes and structures at these three plants, which Siegfried AG acquired in 2015, are being optimized on a sustained basis.

The new contracts are valued at around €100 million. The total number of employees assigned to Siegfried has risen to more than 200. Talks are currently ongoing for the provision of services at other locations as well. The main factor in the decision to enter into new service contracts is the successful partnership between Bilfinger and Siegfried at the latter’s core plant in Zofingen, where Bilfinger Industrial Services Schweiz AG has been handling maintenance and engineering activities for the production facilities since 2010. Under the maintenance partnership, annual costs have been reduced by more than 30 percent in tandem with increased plant availability and efficiency.



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Comprehensive industrial services

Under the partnership, Bilfinger provides maintenance, engineering and safety services for Siegfried.

Bilfinger is a leading international industrial services provider. The Group enhances the efficiency of assets, ensures a high level of availability and reduces maintenance costs. The portfolio covers the entire value chain from consulting, engineering, manufacturing, assembly, maintenance, plant expansion as well as turnarounds and also includes environmental technologies and digital applications.

The company delivers its services in two business segments: Engineering & Technologies as well as Maintenance, Modifications & Operations. Bilfinger is primarily active in the regions Continental Europe, Northwest Europe, North America and the Middle East. Process industry customers come from sectors that include chemicals & petrochem, energy & utilities, oil & gas, pharma & biopharma, metallurgy and cement. With around 37,000 employees, Bilfinger upholds the highest standards of safety and quality and generated an annual output volume of €4.2 billion in 2016.

Further information, photos and videos can be found at

